



We create safe environments – across the globe, GCS eliminates explosive threats and restores habitats. Integrating our own innovative, proven technology with on-the-ground operational expertise, we remove landmines and other explosive remnants of war safely and sustainably. We are an owner-managed, independent company headquartered in Switzerland with engineering and production facilities in Germany and regional offices world-wide.

In order to expand our team in Kyiv, Ukraine, we are looking for you as a:

Sales Manager (m/f/d) | Demining Systems

Your Responsibilities:

- Build and maintain strong partnerships with key clients to close cross-selling and upselling deals
- Manage contracts and optimize services for new and existing clients
- Prepare and manage tenders whilst closely collaborating with all relevant stakeholders and business units
- Promote our vast portfolio of demining solutions (Hardware, Maintenance and Operational Services)
- Create tailor made packages for clients based on our demining portfolio
- Establish and maintain strong relationships with state authorities

Your Profile:

- Bachelor's degree with several years of experiences in a similar role
- Excellent communication and negotiation skills
- Flexible result-oriented personality with a strong customer focused mindset
- Willingness to travel up to 30%
- Fluency in Ukrainian and English both written and spoken

We offer you:

The opportunity to play an active and meaningful role in shaping the future of our globally active company and to develop yourself within the company. Flat hierarchies, a pleasant working atmosphere, flexible working hours and workplace regulations as well as attractive compensation is what sets us apart.

Apply now by e-mail with your application documents including salary expectations and your availability at jobs@gcs.ch and become part of our GCS team.

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